

quarterly segmented statistics

	Q4 2004	Q3 2004	Q2 2004	Q1 2004	Q4 2003	Q3 2003	Q2 2003	Q1 2003
Communications segment								
Operating revenues (millions)	\$1,233.9	\$1,224.8	\$1,211.1	\$1,196.1	\$1,205.5	\$1,210.9	\$1,232.6	\$1,231.9
Operations expense (millions)	\$ 732.2	\$ 714.2	\$ 711.8	\$ 706.7	\$ 696.5	\$ 701.9	\$ 714.1	\$ 739.7
Restructuring and workforce reduction costs (millions)	\$ 19.8	\$ 16.2	\$ 0.7	\$ 15.9	\$ 16.2	\$ 2.3	\$ 3.3	\$ 6.5
EBITDA (millions)	\$ 481.9	\$ 494.4	\$ 498.6	\$ 473.5	\$ 492.8	\$ 506.7	\$ 515.2	\$ 485.7
Capital expenditures (millions)	\$ 220.8	\$ 216.4	\$ 267.7	\$ 259.4	\$ 303.0	\$ 208.9	\$ 227.4	\$ 153.5
Cash flow (millions) ¹	\$ 261.1	\$ 278.0	\$ 230.9	\$ 214.1	\$ 189.8	\$ 297.8	\$ 287.8	\$ 332.2
Network access lines in service (000s)	4,808	4,817	4,827	4,848	4,870	4,883	4,887	4,913
Net losses dial-up Internet subscribers (000s) ²	(11.1)	(8.0)	(8.4)	(10.7)	(13.9)	(18.1)	(20.3)	(19.6)
Dial-up Internet subscribers (000s) ²	281.6	292.7	300.7	309.1	319.8	333.7	351.8	372.1
Net additions high-speed Internet subscribers (000s) ²	34.8	30.6	19.1	43.6	45.5	47.2	26.7	32.1
High-speed Internet subscribers (000s) ²	689.7	654.9	624.3	605.2	561.6	516.0	468.8	442.1
Total employees, continuing operations	19,500	19,493	19,640	19,197	19,029	19,497	19,459	19,734
Full-time equivalent (FTE) employees	18,839	18,857	19,036	18,522	18,430	18,937	18,923	19,215
EBITDA ³ per average FTE employees, annualized (000s)	\$ 106.5	\$ 107.4	\$ 106.1	\$ 105.4	\$ 109.2	\$ 106.6	\$ 109.5	\$ 101.3
Mobility segment								
Operating revenues (millions)	\$ 761.9	\$ 752.0	\$ 682.2	\$ 637.3	\$ 647.3	\$ 623.9	\$ 568.0	\$ 536.1
Operations expense (millions)	\$ 477.2	\$ 428.5	\$ 396.0	\$ 389.5	\$ 457.3	\$ 378.4	\$ 366.7	\$ 357.5
EBITDA (millions)	\$ 284.7	\$ 323.5	\$ 286.2	\$ 247.8	\$ 190.0	\$ 245.5	\$ 201.3	\$ 178.6
EBITDA ³ excluding COA (millions)	\$ 429.1	\$ 429.6	\$ 383.2	\$ 336.1	\$ 336.0	\$ 340.6	\$ 297.3	\$ 266.1
Capital expenditures (millions)	\$ 122.6	\$ 103.4	\$ 78.4	\$ 50.3	\$ 132.4	\$ 95.1	\$ 78.1	\$ 54.3
Cash flow (millions) ¹	\$ 162.1	\$ 220.1	\$ 207.8	\$ 197.5	\$ 57.6	\$ 150.4	\$ 123.2	\$ 124.3
Net additions wireless subscribers (000s) ⁴	186.4	136.2	113.7	76.1	166.0	100.6	102.8	66.7
Gross additions wireless subscribers (000s)	352.1	283.8	254.5	230.3	323.2	234.1	224.2	205.7
Wireless subscribers (000s) ⁴	3,936.4	3,750.0	3,613.8	3,500.1	3,424.0	3,265.6	3,165.1	3,062.2
Penetration rate ⁵	12.9%	12.4%	11.9%	11.7%	11.5%	11.2%	11.2%	10.9%
Wireless market share, subscriber based	26.1%	26.1%	26.0%	25.6%	25.5%	25.5%	25.4%	25.1%
Average monthly revenue per subscriber unit (ARPU)	\$ 61	\$ 62	\$ 59	\$ 57	\$ 59	\$ 60	\$ 56	\$ 54
Average minutes per subscriber per month (MOU)	390	393	390	362	373	367	342	315
COA per gross addition	\$ 410	\$ 374	\$ 381	\$ 383	\$ 452	\$ 406	\$ 428	\$ 425
Monthly churn rate ⁶	1.5%	1.3%	1.3%	1.5%	1.6%	1.4%	1.3%	1.5%
Population coverage – digital (millions) ⁷	30.0	29.7	29.7	29.5	29.5	29.0	28.0	27.9
Total employees, continuing operations	6,298	5,971	5,766	5,688	5,690	5,404	5,254	5,292
Full-time equivalent (FTE) employees	5,915	5,681	5,485	5,370	5,387	5,175	5,033	5,021
EBITDA ³ per average FTE employees, annualized (000s)	\$ 194.8	\$ 230.4	\$ 210.5	\$ 184.2	\$ 143.2	\$ 191.8	\$ 160.1	\$ 142.1

1 EBITDA less capital expenditures.

2 As a result of subscriber audit following a billing system conversion in the third quarter of 2002, Internet subscriber counts and net additions for the first six months of 2003 are net of reductions of approximately 13,000 dial-up subscribers and approximately 4,700 high-speed Internet subscribers.

3 EBITDA excluding Restructuring and workforce reduction costs.

4 Based on an audit of the prepaid platform in the fourth quarter of 2003, a one-time adjustment was made to the prepaid subscriber base. Cumulative subscribers were reduced by approximately 7,600 in the period. Of the 7,600, net additions as recorded for 2003 reflected a 5,000 adjustment for current year deactivations. Management believes the deactivations related to a prior period are immaterial and therefore net additions have not been restated. Furthermore, 2003 churn was calculated to reflect the 5,000 deactivations in the current year.

5 Subscribers divided by total population coverage.

6 Subscribers, churn, average monthly revenue per subscriber unit and marketing cost of acquisition per gross addition for 2000 have been adjusted to reflect definitional alignment between TELUS Mobility (pre-acquisitions), Clearnet and QuébecTel Mobilité. This includes a decrease of approximately 13,100 to the December 31, 2000 postpaid subscriber total partly offset by an increase of 4,100 to reflect inclusion of cellular digital packet data (CDPD) subscribers not previously counted. Marketing cost of acquisition as adjusted includes rebranding, retention and migration costs.

7 Includes expanded coverage due to roaming/resale agreements principally with Bell Mobility and Aliant Telecom Wireless of approximately 7.5 million PCS POPs.