

annual segmented statistics

	2004	2003	2002	2001	2000
Communications segment					
Operating revenues (millions)	\$4,865.9	\$4,880.9	\$5,084.6	\$5,359.5	\$4,919.3
Operations expense (millions)	\$2,864.9	\$2,852.2	\$3,100.8	\$3,185.7	\$2,912.4
Restructuring and workforce reduction costs (millions)	\$ 52.6	\$ 28.3	\$ 563.4	\$ 135.4	–
EBITDA (millions)	\$1,948.4	\$2,000.4	\$1,420.4	\$2,038.4	\$2,006.9
Capital expenditures (millions)	\$ 964.3	\$ 892.8	\$1,238.2	\$1,605.8	\$1,218.4
Cash flow (millions) ¹	\$ 984.1	\$1,107.6	\$ 182.2	\$ 432.6	\$ 788.5
Network access lines in service (000s)	4,808	4,870	4,911	4,967	4,944
Net additions (losses) dial-up Internet subscribers (000s) ²	(38.2)	(71.9)	(63.4)	41.8	125.5
Dial-up Internet subscribers (000s) ²	281.6	319.8	391.7	455.1	413.2
Net additions high-speed Internet subscribers (000s) ²	128.1	151.6	195.2	131.2	57.9
High-speed Internet subscribers (000s) ²	689.7	561.6	410.0	214.8	83.6
Total employees, continuing operations	19,500	19,029	20,332	25,545	24,165
Full-time equivalent (FTE) employees	18,839	18,430	19,668	–	–
EBITDA ³ per average FTE employees (000s)	\$ 106.3	\$ 106.6	\$ 86.6	\$ –	\$ –
Mobility segment (proforma for 2000)					
Operating revenues (millions)	\$2,833.4	\$2,375.3	\$2,034.9	\$1,825.9	\$1,617.2
Operations expense (millions)	\$1,691.2	\$1,559.9	\$1,500.1	\$1,470.1	\$1,443.8
Restructuring and workforce reduction costs (millions)	\$ –	\$ –	\$ 6.5	\$ 63.0	\$ –
EBITDA (millions)	\$1,142.2	\$ 815.4	\$ 528.3	\$ 292.8	\$ 173.4
EBITDA ³ excluding COA (millions)	\$1,578.0	\$1,240.0	\$ 944.0	\$ 782.4	\$ –
Capital expenditures (millions)	\$ 354.7	\$ 359.9	\$ 459.7	\$ 999.5	\$ 533.7
Cash flow (millions) ¹	\$ 787.5	\$ 455.5	\$ 68.6	\$ (706.7)	\$ (360.3)
Net additions wireless subscribers (000s) ⁴	512.4	431.1	417.8	417.5	474.1
Gross additions wireless subscribers (000s)	1,120.7	987.2	1,016.9	984.6	924.2
Wireless subscribers (000s) ⁴	3,936.4	3,424.0	2,995.5	2,577.7	2,160.2
Penetration rate ⁵	12.9%	11.5%	10.9%	10.5%	9.1%
Wireless market share, subscriber based	26.1%	25.5%	25.0%	24.1%	24.5%
Average monthly revenue per subscriber unit (ARPU) ⁶	\$ 60	\$ 57	\$ 55	\$ 57	\$ 59
Average minutes per subscriber per month (MOU)	384	350	290	270	271
COA per gross addition ⁶	\$ 389	\$ 430	\$ 425	\$ 446	\$ –
Monthly churn rate ⁶	1.4%	1.5%	1.8%	2.0%	2.0%
Population coverage – digital (millions) ⁷	30.0	29.5	27.4	24.2	22.6
Total employees, continuing operations	6,298	5,690	5,420	5,156	4,957
Full-time equivalent (FTE) employees	5,915	5,387	5,161	4,851	–
EBITDA ³ per average FTE employees (000s)	\$ 205.0	\$ 159.2	\$ 104.3	\$ –	\$ –

